



**NABIP-MD May Board Meeting
October 8, 2024
MINUTES**

Attendees: Melissa Coles, Kevin O'Toole, Joe Seifert, Glenn Arrington, Chase Notari, Bryson Popham, Sarah Joan Smith, Candace Fallin, Michele Sargent, Matthew Breshears, Colleen Nichols, Monique Spagnola, Meredith Levy

Absent: Alyssa Sinagra, Jon Frank, Colette DeCastro, Christie Tinio, Eric Silverman, Jasmine Keating, Ellen Wolff, Nikki Pozaro

1. Call to Order – Melissa at 9:04 a.m.
2. Bryson, Joan, Glenn, Jon – State Legislative update
 - No specific legislative issues
 - There is a lot of uncertainty within the MD Medicaid business as they are reviewing the deduction in enrollment caused by the redetermination process. Several participants did not receive notification of the Medicaid changes, and Social Services has not provided sufficient communication.
 - The additional financial requirements are a burden on some part of the community, but the communication efforts have been sorely lacking. Letter should be highlighted that they are losing their coverage and moving to a new premium, and an explanation that tells them what they have to do. Bryson will send the message from the field to regulators in the legislation.
 - Bryson noted the fiscal budget condition of the state is a high issue, and the Health Dept is the largest department. Decisions need to be made on the upcoming budget that could create additional problems.

Bryson left at 9:15 am

3. Open Items –
 - a. PAC chair – Region 2 PAC chair meeting with Melissa was not very informative since he also isn't very active. He made points about lobbyists on the state level. Melissa and Nancy to review the information. Meredith and Jasmine can also offer PAC information.

b. NABIP-MD email address for member information blasts. Meredith advised that we are unable to send a large email blast at a time because the account gets flagged as spam. Meredith and Chase will speak offline about other options for sending email blasts to members. Meredith to share the login for Constant Contact.

c. President's letter – include all items regarding upcoming events including CE, Expo and Top Golf.

4. Presidents and Jaffe Update –

a. Expo Decisions – Expo with golf outing May 13th and 14th, 2025

- Need board to continue reaching out to sponsors
- Need to plan other items that include the golf outing packages.

b. Capitol Conference – February 23 – 26, 2025

- Nancy and Melissa will attend
- Will send Kevin O'Toole thru NABIP-MD new member benefit
- Would like to have a Happy Hour for all MD members who attend

c. Regional Meetings

- Need to add volunteer activities to the NABIP-MD calendar
- October 19th – Breast Cancer Walk/Nancy
- October 20th – Horizon Walk
- November ICHRA CE
- Need to schedule Regional webinar
- December Membership Appreciation - Top Golf in Baltimore in December, "Come warm up for the Expo". Need cost including Amwins discount to present to board. Matty to put together a tutorial.

d. Budget

- Sent by Melissa and reviewed
- Michele approved, Kevin second the budget

5. Committee Updates

a. Sponsorship – Monique

- Board to continue to assist with getting sponsors for Golf and Expo event.

b. GCF – Christie/Monique

- Horizon Day Camp walk
- Monique asked for assistance with GCF Toy Drive delivery to the hospital, and help packing the toys. Let Monique know if you need any posters.

c. Awards – Collette / Colleen

- Colleen will attend Capitol Conference.
- Melissa's goal is for us to get more awards at National next year.

d. Professional Development – Matty

- No updates to share
- Matty working on ICHRA CE webinar

e. Membership – Nikki

- Nikki Pozaro isn't sure she wants to take over this committee.
- Melissa will be working with Meredith as the chair
- Nancy asked Melissa to reach out to Nikki to ask for recommendation from Benefit Mall

f. Communications – Chase and Eric

- No updates

6. Minutes –

Michele approved the minutes

Joe second the minutes

7. Financials – review & approve – Michele/Meredith/Melissa

- No updates to share
- Michele and Melissa to decide on CD renewal or new money market setup

Nancy approved the financials

Colleen second the financials

8. Other new business?

9. Adjourned at 10:12 a.m.