



**NABIP-MD May Board Meeting
November 11, 2024
MINUTES**

Attendees: Melissa Coles, Kevin O'Toole, Joe Seifert, Glenn Arrington, Chase Notari, Bryson Popham, Candace Fallin, Colleen Nichols, Monique Spagnola, Meredith Levy, Nikki Pozaro, Eric Silverman

Absent: Nancy Collaine, Michele Sargent, Matthew Breshears, Alyssa Sinagra, Jon Frank, Colette DeCastro, Christie Tinio, Jasmine Keating, Ellen Wolff

1. Call to Order – Melissa at 9:04 a.m.
2. Bryson, Joan, Glenn, Jon – State Legislative update
 - Recommends a topic at Expo to be "Health Equity". Needs someone to address this.
 - Funding for multiple programs are in jeopardy.
 - Medicare Advantage is under the spotlight.
 - Bryson met with the new commissioner as asked for a review of the PEO study since it's apparent the commissioner has yet to review. Waiting for response around 12/29/24. NABIP-MD chapter has done a great job of outlining concerns in a letter to members of the house committee.
 - No position taken yet because there is no bill yet, only the MIA study.

Bryson left at 9:11 am

3. Open Items –
 - a. Will review items at next meeting since we were missing some people
4. Presidents and Jaffe Update –
 - a. Expo Decisions – Expo with golf outing May 13th and 14th, 2025
 - Keynote Speaker will be asked if available for raffle opportunities.
 - Sponsorship list reviewed and updated with communication from board members.
 - b. Capitol Conference – February 23 – 26, 2025
 - Nancy and Melissa will attend
 - Kevin O'Toole thru NABIP-MD new member benefit

- Entered Candace Fallin for the scholarship to attend
- Encourage board members to attend
- c. Regional Meetings
 - Need to add volunteer activities to the NABIP-MD calendar
 - Need to schedule Regional webinar
 - December Membership Appreciation - Top Golf in Baltimore in December, "Come warm up for the Expo".
 - Bryson wants to change the legislative membership meeting. Melissa and Nancy to put a plan together to discuss with Bryson.
 - Melissa working on meeting with the new commissioner.

5. Committee Updates

- a. Sponsorship – Monique
 - Board to continue to assist with getting sponsors for Golf and Expo event.
- b. GCF – Christie/Monique
 - Melissa asked for us to sponsor 2 families for the holidays. Nikki approved and Monique second the request.
 - Monique asked for assistance with GCF Toy Drive delivery to the hospital, and help packing the toys. Let Monique know if you need any posters.
- c. Awards – Collette / Colleen
 - Colleen will attend Capitol Conference.
 - Colleen will be reaching out to board members in the next couple months for information.
- d. Professional Development – Matty
- e. Membership – Nikki
 - Melissa received the member list and is reviewing.
- f. Communications – Chase
 - Board member square is ready for release with the exception of Monique's photo.
 - Melissa to review

6. Minutes –

Monique approved the Minutes

Joe second the Minutes

7. Financials – review & approve – Michele/Meredith/Melissa

- New accountant is at a cheaper rate.
- CD changed to 5 month at Truist

Chase approved Financials

Colleen second the Financials

8. Other new business?

9. Adjourned at 9:51 a.m.