



**NABIP-MD May Board Meeting
May 14, 2024
MINUTES**

Attendees: Nancy Colaianne, Meredith Levy, Michele Sargent, Melissa Coles, Joan Smith, Eric Silverman, Justin Atwater, Herbert Baumgarten, Christi Tinio, Glenn Arrington, Monique Spagnola, Kevin O'Toole Jon Frank, Joe Siefert, Colette DeCastro, Alyssa Sinagra, Matthew Brashears

Absent: Michael Brashears

1. Call to Order – Nancy at 9:02 a.m.
2. Bryson, Joan, Glenn, Jon - State Leg update

Bryson sent a CONFIDENTIAL document regarding Recommendations for Study Under SB 821. That study will require us to reconsider our longstanding position as an organization to oppose any changes in eligibility requirements for the Maryland small group market. The Board referred this issue to the NABIP MD Legislative Committee, which discussed it on April 19th. The attached document, dated April 25th, represents the consensus discussion points recommended by the Committee to the Board.

Bryson requests that the board review this document carefully and move forward with the recommendations listed in the document.

Bryson left at 9:24

Herbert has shown interest in being a part of the Legislative Committee

3. Presidents & Jaffe Update – Nancy
 - a. June in-person – June 11th the board meeting will be in person at the TriBridge office. The meeting will take place from 10-1 and lunch will be provided. Please plan on attending in person as we prepare for the new fiscal year.
 - b. Zack fundraiser – Nancy sent an email regarding the ZRHBCO's Rock the Lot 2024 held on June 9th at the Double Groove Brewery in Forest Hill, MD. We have budgeted \$500 for charitable foundations. Nancy asked the board if we should donate to Zach's foundation or other charities.

The board voted to send Zach's foundation the \$500

Motion to approve was Monique Spagnola

Second was Melissa Coles

All approved to send the donation to Zach's foundation

c. CE's - what's next

Matty has a person that does ICHRA CE's. We need to start thinking about the CE's that we want to provide for the new year.

The CE at the Expo that Benefit Mall put on was not approved by the MIA. Melissa reached out to Misty to discuss next steps but has not heard back. Nancy to reach out to her MIA person to request the appeal.

d. open Board spots and next steps

Michael Brashears is stepping down from Sponsorship Chair. Monique expressed interest in taking that position.

4. Committee Updates:

a. Sponsorship –open spot

b. GCCF – Christie/Monique – Monique is taking over as President of GCCF. There are a lot of events coming up along with interviewing potential partners to work with and help during the year.

c. Awards – Colette No Updates

d. Professional Development – Matty – No Updates

e. Membership – Kevin – Working together to find more touchpoints of new members during the year. Enacting the touches program for welcoming new members.

f. Communications – open, Chase Notari from HUB is interested in this position. He will be in attendance at the in person meeting

5. Minutes –April

Motion to approve minutes – Michele Sargent

Second Matty Brashears

All approve the April minutes

6. Financials – review and approve – Michele/Meredith/Nancy

We overpaid the Keynote Speaker so Rachel is reimbursing the board.

We are still working on the PNC account and we need Michelle added so that we can close that account.

Need to add Melissa to the bank accounts.

Motion to approve financials Monique

Second by Kevin O'Toole

All in favor of approving the financials

7. Other open items?

Noreen Odham is retiring from Benefit Mall and a retirement event is taking place on May 14th at Hightopps. All are welcome to attend.

Melissa Coles has a person to take her spot as Secretary on the board as she takes over as President. Her name is Candace Fallin and she will be in attendance at the in person meeting.

Medicare Expo – we are going to have another Expo in August! Alyssa and team will work to get the word out. It will take place at Martins West where it was last year.

8. Adjourn at 9:56 a.m.