



**NABIP-MD January Board Meeting
January 09, 2024
Meeting Minutes**

Attendees: Nancy Colaianne, Aaron Aist, Bryson Popham, Jasmine Keating, Meredith Levy, Michael Brashears, Michele Sargent, Melissa Coles, Joan Smith, Eric Silverman, Matthew Brashears, Christie Tinio, Monique, Justin Atwater

Absent: Alyssa Sinagra, Jon Frank, Joe Siefert, Colette DeCastro, Glenn Arrington

1. Call to Order – Nancy Time: 9:03 a.m.
2. State Leg Update – Bryson, Joan
 - a. Bryson was experiencing technical difficulties so Joan helped him get into the meeting.
 - b. We discussed the number of registrants for the upcoming Afternoon and Evening in Annapolis. There are 30 people registered for the event.
 - c. The CE courses were approved and Matty will help with the sign-in/out sheets
 - d. PAC Update – Nancy was able to get the PAC Account updated and Monica off of the account.
 - e. Bryson to help make sure we are compliant with our PAC filings
3. Presidents & Jaffe Update – Nancy
 - a. Joe Siefert
We would like to send a gift to Joe, he still thinks he will be back in February
 - b. Jasmine
Jasmine will be stepping down from the board and has taken a position with NABIP Headquarters.
We are inviting Herbert Baumgartner to the next meeting as he has expressed interest in becoming a part of the board.
 - c. Expo – The committee is meeting weekly on Mondays. We are still looking for a draw to the dinner.
5. Committee Updates:
 - a. Sponsorship – Jaffe/Michael
Immediate concern for the Expo sponsors is for the medical carriers.

We have \$57,000 in sponsorship dollars.

The list of sponsors was reviewed and Michael sent out the list of sponsors and asked people to reach out to the various carriers and vendors

b. GCCF – Monique/Christie

Monique and Christie to make sure that Katie has the information and invitation for the Expo dinner.

c. Awards – Colette

Colette was absent

d. Professional Development – Matty – No updates

e. Membership – Jasmine, Christie & Team

Membership is down as a whole. The membership committee is reaching out to the Exchange broker list to discuss joining NABIP MD.

Nancy wants to find a way to get the large broker houses engaged and active in NABIP.

f. Communication – Justin – If there are website updates, please forward them to Justin

6. Minutes – The minutes from December were reviewed.

Motion to Approve December Minutes: Michele Sargent; Second – Michael Brashears; Approved by the board

7. Financials – review and approve – Michele/Meredith/Nancy

Michele is still working on getting the BAHU account switched over. We are waiting on accountant to finish the 990 filing. We were granted a late exception.

The board reviewed the financials.

Motion to Approve: Matthew Brashears; Second Nikki Pozaro; Approved by the board

8. Other open items?

Continue to think of ideas for the dinner before the expo

9. Adjourn – The meeting was called by Nancy Colaianne at 9:54 am